

Message Text

UNCLASSIFIED

PAGE 01 MONTRE 00423 152156Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----160856Z 046438 /11
R 152118Z MAR 77
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 8719

UNCLAS MONTREAL 423

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0050

2. 03/14/77

3. E. TOLMAN

4. 122 CANADA

5. M

6(A) WRITE, CALL
6(B) I. CABOTT, PURCHASING MANAGER
6(C) WEST AFRICAN EXPLOSIVES AND CHEMICALS (EXCHEM)
P. O. BOX 10
MONTREAL, QUEBEC H3C 2R3

7. TEL: (514) 874-3276 CABLE: CANDUSTRY, MONTREAL
TELEX: 05-25297

8. --

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10. DESCRIPTION
9921299-0000 BUSINESS SUPPORT SERVICES: DISTRIBUTORS
WITH EXPORT CAPABILITY FOR FORD TRUCK MAINTENANCE EQUIPMENT, AND
GENERAL INDUSTRIAL SUPPLIES.
19610XX-0000 SHOT, LEAD FOR SMALL FIREARMS.

11. WEST AFRICAN EXPLOSIVES AND CHEMICALS (EXCHEM), A SUBSIDIARY OF ONE OF CANADA'S LARGER MUNTINATIONAL CORPORATIONS (CANADIAN INDUSTRIES, LTD., MANUFACTURER OF INDUSTRIAL INORGANIC CHEMICALS), IS LOCATED IN MONTREAL. IT OPERATES A PLANT IN MONROVIA, LIBERIA, FOR THE PRODUCTION OF CIVIL EXPLOSIVES, SHOT SHELLS (SPORTING), AND SHOTGUNS (SPORTING). EMPLOYS 150 AT PLANT. ANNUAL SALES \$10 TO \$15 MILLION. MARKETING AREA: WEST AFRICA.

12. THE MONTREAL HEAD OFFICE OF WEST AFRICAN EXPLOSIVES AND CHEMICALS IS SEEKING THE FOLLOWING:

A. US DISTRIBUTORS, LOCATED NEAR NEW YORK AND THE GULF-COAST, WHO HAVE EXPORT CAPABILITY FOR FORD TRUCK PARTS, TRUCK MAINTENANCE EQUIPMENT, AND GENERAL INDUSTRIAL SUPPLIES. WANTS FIRM WITH REFERENCE CATALOGUES. NEEDS 2 SETS: ONE FOR THE MONTREAL BUYING OFFICE AND ONE FOR THE MONROVIA PLANT.

B. US MANUFACTURERS OF LEAD SHOT FOR SHOT SHELL LOADING WHO CAN EXPORT IN 25 TO 50 TON LOTS.

HARPER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770089-1043
Format: TEL
From: MONTREAL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770359/aaaabzlw.tel
Line Count: 82
Litigation Code IDs:
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Litigation History:
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05-Oct-2004 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3105085
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BGEN, CA
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/7e24f8b7-c288-dd11-92da-001cc4696bcc
Review Markings:
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22 May 2009
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